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## COMPANY SPECIFIC ENDORSEMENTS, CREDITS, BILLING OPTIONS & QUESTIONNAIRES

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### A. Underwriting Guidelines

1. A signed **ACORD 83 (2005/02 or newer)** application is required for each umbrella submission.
2. Excess Bodily Injury Uninsured Motorists Coverage shall be afforded under every personal umbrella liability policy, at limits not to exceed 1 million to the personal umbrella liability policy per occurrence liability limit.
  - a. The named insured has the right to reject Excess Bodily Injury Uninsured Motorists Coverage and instead select a lower limit of \$100,000 per accident.
3. Underlying Comprehensive Personal Liability **AND** Automobile Liability must currently be written by MMG Insurance Company.
4. No policy may be bound by the agent without authorization from the Company. Each applicant or application must be approved by the Company prior to binding the umbrella coverage.
5. The Personal Umbrella Renewal Quote is sent directly to the insured annually for review and to update the underlying coverages.
6. For \$1,000,000 Umbrella **without** a youthful operator listed, the underlying coverage shall not be less than:  
\$300,000 Personal Liability  
\$250/\$500/\$100 or \$300 CSL Auto Liability
7. For Umbrellas **with** youthful operators or umbrellas from \$2,000,000 to \$5,000,000, the underlying limits shall not be less than:  
\$500,000 Personal Liability  
\$500/\$500/\$100 or \$500 CSL Auto Liability
8. Coverages **NOT** written by MMG Insurance Company shall be written in insurance companies with a Best's rating of "B+ VIII" or better, and shall have underlying limits not less than \$500,000 CSL.

### B. Ineligible Exposures – The risks below are "generally" ineligible for coverage:

1. Individuals with an adverse MVR or accident history.
2. An auto insured by a substandard carrier, assigned risk plan, or automobile reinsurance facility.
3. Occupational activities which, by their nature, may present a higher than average loss exposure, i.e. public lecturers; newspaper reporters, editors or publishers; public leaders; private investigators; daycare providers; political officials'; professional entertainers; athletes.
4. Coverage subject to unusual conditions, restrictions or exclusions in the underlying coverages, such as operator or passenger hazard or water skiing exclusions.

5. Other miscellaneous liability exposures including, but not limited to: trampolines; pools with diving boards &/or slides; jet skis, and ownership of certain breeds of dogs.
6. Rental Units:
  - a. Underlying policies not written by MMG.
  - b. 5 or more units (regardless of the number of locations).
  - c. Pre 1978 year of construction.
    - (1) Exceptions require lead abatement /certification documentation and property inspection.

**C. Questionnaires & Endorsements**

1. Renewal Questionnaire – **MMG 50**

**Rating Factors Summary Page**  
**\$1,000,000 Limit**

Annual premium determination – add the factor of 1.00 + the sum of the rating factors developed below x the base premium + Excess Uninsured Motorists charge.

**Base premium**

Base Rate	\$149.
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Auto Exposures	\$250/\$500 \$300,000 CSL	\$500/\$500 \$500,000 CSL
No Owned Auto	-0.50	-0.50
Each Additional Owned	0.25	0.23
Each Youthful Operator under 25 (First 3 only)	N/A	0.30
No Auto Exposure (no driver's license)	-0.75	-0.75

**Additional Locations Exposures**

Each Additional Location Not rented to Others	0.10	
Each Additional Location Rented To Others	1 Family	2 Family
	0.15	0.30

**Other Endorsements**

Business Pursuits		
Each Teacher		0.01
Each Clerical Employee or Salesperson		0.01
Each Incidental Farming Operation		0.08
Each Permitted Incidental Occupancy		0.02
Assisted Living Care		0.03
Trust Endorsement		0.04

**Recreational Motor Vehicles**

Each Covered Recreational Motor Vehicle	0.10
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**Sailboats with or without Auxiliary Power**

26 – 40 Feet	0.15
Over 40 Feet	0.29

**Outboard, Inboard or Inboard/Outdrive Motors Up to 26 Feet in Length**

26 – 150 hp	0.15
Over 150 hp	0.29

**Over 26 Feet in Length**

26 – 150 hp	0.20
Over 150 hp	0.39

**Credits**

All underlying with MMG	-0.05
Portfolio Credit	-0.05

**Excess Uninsured/Underinsured Motorists**

	\$250/\$500 \$300,000 CSL		\$500/\$500 \$500,000 CSL	
Vermont	Single Car	Multi Car	Single Car	Multi Car
\$1,000,000 BI \$10,000 PD	\$46.	\$37	\$39.	\$31.
\$100,000 BI \$10,000 PD	\$11.	\$9.	\$9.	\$8.

**Increased UM/UIM limits not available**

Limit	Factor	Minimum Premium
\$ 1,000,000	1.00	\$150
2,000,000	1.50	50% of the initial \$1M premium, subject to \$150 minimum

Coverage limits of \$3M, \$4M and \$5M are only available for policies **without** youthful operators

Limit	Factor	Minimum Premium
\$ 3,000,000	1.75	For each additional \$1M of coverage, the premium is the greater of: 50% of the premium for the prior \$1M of coverage or \$150 minimum
4,000,000	1.88	
5,000,000	1.94	

**Underlying coverage not written by MMG Insurance Company \$500,000 Underlying Required; AM Best Rating of "B+ VIII" or better.**

**ADDITIONAL RULE(S)**

**RULE A1.  
 EXCESS UNINSURED MOTORISTS COVERAGE**

(Excess Uninsured Motorists Coverage includes Underinsured Motorists Coverage.)

A. Eligibility -Refer to Rule A1.1

B. Excess Uninsured Motorists Coverage Premium Determination

1. Company Rates

Company rates for the following Excess Uninsured Motorists Coverage limits:

a. Single Car Risk

<b>Excess Uninsured Motorists Coverage</b>	<b>\$250/\$500 \$300,000 CSL</b>	<b>\$500/\$500 \$500,000 CSL</b>
\$1,000,000 Bodily Injury Only	\$45.	\$38.
\$100,000 Bodily Injury Only	10.	8.
\$10,000 Property Damage Only	1.	1.

Table A1.C.1.a. Single Car

b. Multi-Car Risk

<b>Excess Uninsured Motorists Coverage</b>	<b>\$250/\$500 \$300,000 CSL</b>	<b>\$500/\$500 \$500,000 CSL</b>
\$1,000,000 Bodily Injury Only	\$36.	\$30.
\$100,000 Bodily Injury Only	8.	7.
\$10,000 Property Damage Only	1.	1.

Table A1.C.1.b Multi-Car Per Car

A rate for Excess Uninsured Motorists Coverage shall be charged for each owned auto exposure. The rates are provided for the following risks:

- c. Single Car Risk
- d. Multi-Car Risk – Company rates for multi-car risks are on a per-car basis. Apply these rates to each owned auto exposure.
- 2. Company Attachment Point Premium Adjustments
  - a. The company rates on the rate pages are based on attachment points of \$250,000 per person/\$500,000 per accident bodily injury and \$10,000 per claim property damage uninsured motorists coverage.
  - b. The company may establish premium adjustments for attachment points of either higher or lower limits of liability.
  - c. Refer to company for the amount of such adjustments, if any.
- 3. Deleted

C. Endorsement

Use Personal Umbrella Liability Policy Excess Uninsured Motorists Coverage – Vermont Endorsement **DL 98 94**.

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**RULE A1. 1**  
**EXCESS UNINSURED MOTORISTS COVERAGE**

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(Excess Uninsured Motorists Coverage includes Underinsured Motorists Coverage.)

**A. Eligibility**

Excess Bodily Injury Uninsured Motorists Coverage shall be afforded under every personal umbrella liability policy, written to cover automobile liability, at limits not to exceed 1 million to the personal umbrella liability policy per occurrence liability limit.

Excess Property Damage Uninsured Motorists Coverage shall be afforded under every personal umbrella liability policy, written to cover automobile liability, at a limit of \$10,000\* per claim.

\* Excess Property Damage Uninsured Motorists Coverage is subject to \$150 deductible, per claim.

1. Underlying Uninsured Motorists Coverage

Adequate underlying Uninsured Motorists Coverage, as determined by the company, must be maintained by the insured and scheduled in the Declarations page.

2. Exceptions

The named insured has the right to reject Excess Bodily Injury Uninsured Motorists Coverage at limits equal to the personal umbrella liability policy per occurrence liability limit and instead select lower limits subject to a minimum of \$100,000 per accident.

**Indicate the limit of Excess Bodily Injury Uninsured Motorists Coverage on the ACORD Personal Umbrella Application ACORD 83 (2005/02 & newer). Named insured signature required.**

**SECTION I**  
**COVERAGE AND DEFINITION TYPE RULES**

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**RULE 2.**  
**ELIGIBILITY**

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Paragraph A.2. is replaced by the following:

2. A husband and wife who are residents in the same household; or
3. Parties who have entered into a civil union under Vermont law and who are residents in the same household.

Both husband and wife, or both parties to the civil union, may be listed as named insureds on the Declarations page.

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**RULE 3.**  
**DESCRIPTION OF COVERAGES**

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Paragraph C.2. is replaced by the following:

2. Personal Umbrella Liability Policy Amendment Of Policy Provisions – Vermont Endorsement **DL 98 93**.

**SECTION II  
SERVICING TYPE RULES**

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**RULE 8.  
MINIMUM PREMIUM**

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Limit	Minimum Premium
\$ 1,000,000	\$150
2,000,000	50% of the initial \$1M premium, subject to \$150 minimum

Coverage limits of \$3M, \$4M and \$5M are only available for policies without youthful operators

Limit	Minimum Premium
\$ 3,000,000	For each additional \$1M of coverage, the premium is the greater of: 50% of the premium for the prior \$1M of coverage or \$150 minimum
4,000,000	
5,000,000	

Portfolio credit of 5% on risks packaged with at least one other personal lines policy (Subject to minimum premium).

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**RULE 9.  
WAIVER OF PREMIUM**

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Not Applicable

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**RULE 11.1  
RESTRICTION OF INDIVIDUAL POLICIES**

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MMG 101 - Refer to Company for prior approval

**SECTION III  
PREMIUM COMPUTATION RULES**

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**RULE 13.  
PREMIUM DETERMINATION**

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The following is added to the lead-in paragraph to Rule 13.:  
However, the premium determination procedures in Rule 13. apply only to personal umbrella liability coverage. The provisions of Rule 13. do not apply to excess uninsured motorists coverage. Refer to Rules A.1. for rating of excess uninsured motorists coverage, if applicable.

**A. Company Premium Computation**

Basic Limits: \$1,000,000 Liability/\$250 Deductible  
**B. Company Base Rate**  
 Base Rate: \$149.

**D. 2. Locations Exposures**

Number of Family(s)	1	2	3	4
Each Additional location <b>Rented to Others</b>	0.15	0.30	0.45	0.60
			<b>Renewal Only</b>	

Table 13.D.2. Location Exposures

**G. Company Attachment Point Premium Adjustments**  
 1. The company rates are for a policy with a \$1,000,000 limit and the following attachment points:

\$1,000,000 Umbrella  
 \$300,000 Personal Liability  
 \$250/\$500/\$100 or \$300 CSL Auto Liability

**NOTE:** If youthful operator on policy refer to \$2M minimum company attachment points

2. \$2,000,000 - \$3,000,000 - \$4,000,000 - \$5,000,000 Umbrella  
 \$500,000 Personal Liability  
 \$500/\$500/\$100 or \$500 CSL Auto Liability

**Underlying coverage not written by MMG Insurance Company \$500,000 Underlying Required; AM Best Rating of “B+ VIII” or better.**

**H. Premium Credit of 5% if all Underlying Insurance Written With MMG Insurance Company.**

**RULE 14.  
 DEDUCTIBLES**

A deductible of \$250 applies